



Serving the industrial marketplace for 50 years

Five decades ago, the father and son team of Carter Chambers Sr. and Jr. conceived a vision to support the expanding chemical and petrochemical industries flourishing along the Mississippi River.

Now, 50 years, 11 locations, and 275 employees later, Carter Chambers LLC still services these industries and has expanded to include refining, paper, marine, power, engineering, construction, and oil and gas, among others.

The company specializes in industrial valves, valve automation, instrumentation, filtration, pressure relief valves and more. Whether a client seeks new products or immediate service and repair, the technicians at Carter Chambers are available 24 hours a day, 365 days a year.

"Our level of integrity is why people have enjoyed doing business with us all these years," says Chief Executive Officer Tom Felter. "Our commitment includes increasing production, decreasing emissions and helping to keep our clients' facilities safe."

"Whether it's remaining compliant with OSHA (Occupational Safety and Health Administration) standards, replacing parts, or increasing up-time, we're here to help. Whatever they need, 24/7."

But "whatever they need" isn't just about being there to supply standard parts and service. Clients depend on Carter Chambers for its experience and innovation, as well. "Our clients come to us for our problem solving capabilities," says Vice President of Sales & Marketing Dan Bosse. "That is what we're known for the most. We create solutions for the most challenging applications."

"Carter Chambers takes a diversified approach

by supplying specialty engineered products with equal emphasis on repair service offerings. Large inventories, immediate technical application support, factory repair service, and internationally recognized certifications make the company the leading integrated solutions provider," says Felter.

"Our prompt service and vast inventory, along with the best in technical support is what our clients enjoy when working with us. We understand maintenance and operations concerns and strive to address them quickly."

The staff at Carter Chambers focuses on six core values to drive its commitment to the customer. "We offer our clients commitment, integrity, efficiency, solutions, profits and safety," explains Bosse.

Today, the company is also involved in supporting emerging green technology markets, including biodiesel and ethanol. "Addressing these new technologies is a major initiative of ours. We strive to be ahead of the needs of our clients," says Bosse. "We're supporting a non-traditional industry with traditional products and services."

Adds Felter, "As more of these technologies are introduced, we'll be here to support them."

True to its history, Carter Chambers remains a family-owned business, now held and operated by four women: Mary Sue Chambers and her three daughters, Sue Ellen Chambers, Gail Marchand and Carolyn Adams, who make up the board of directors along with Hermann "Buck" Moyse III. The company is certified by the Women's Business Enterprise Council.

This notion of family also incorporates the employees. The staff at Carter Chambers includes



Mary Sue Chambers, Owner

highly skilled field and in-house teams with factory authorized service technicians, certified welders, repair specialists, veteran process equipment engineers and machinists.

"We can talk all day about great products, but it comes down to having the best people," says Felter. "Our most valued asset at Carter Chambers is our people, the 275 employees. It's the employees who help ensure we're supporting the local economy along with the growth of the industrial marketplace." •

AT A GLANCE

Primary product/service.....	Industrial valve and instrumentation applications
Top local executive.....	Tom Felter
No. of local employees.....	275
Year founded.....	1959
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